



## Case Study for Offshore Development Centre Services

### About Client:

Leading Information and Communication Technology Company based in Middle East. They bring the best IT services by Integrating latest Technologies, Innovating Services and Implementing Solutions that add value. They have a major clientele from all kinds of industries including Government Solutions, Oil & Gas Industry, Telecommunication, Health solution etc. where they are providing end to end ICT solution to them.

### Business Challenge:

Without sacrificing service delivery quality and meeting deadlines for the upcoming and ongoing projects, the major ICT solutions provider wanted to gain cost advantages by offshoring certain roles as a component of its service delivery model and hence by exploring the options for broader pools of skilled and offshore talent.

Another Challenge was also to ramp up the team in short span of time for the upcoming projects in their pipeline which needed immediate kick-off.

### Business Solution provided by ADAPT:

Adapt Software approached the client and made an offer to set up an extended development team to meet the requirement. The model constitutes mix of Onsite

and Offshore engineers as required by the Client's project delivery team.

**Technologies Involved:** SharePoint and .Net technologies

**Team Setup:**

- 2 Senior SharePoint Engineers (One Onsite and One Offshore)
- 8 .Net Engineers (Onsite) with varying skills and experience

**Duration:**

- Since 2014 - till date
- Ongoing requirement to add more resources

**Work Model:**

The team is working directly under Client's project management and completing the assigned tasks on a daily basis.

**Time Zone:**

- **Onsite Team:** following time zone and calendar as per client's
- **Offshore Team:** following time zone and calendar as per client's

**Impact:**

- Setting up the ODC is a great success for the client in terms of cost saving and project's success. The strategic model adopts the approach for effective knowledge transfer and retaining Intellectual property rights. The results are leading to long term growth and success.